

2012 GENERAL CONFERENCE SCHEDULE

Thursday, October 11

Optional retreat: **The Spiritual Exercises of St. Ignatius**
Chapel is located on the second floor of the Residence Hall.

Time	Room	Event	Time	Room	Event
10:00 am	202	New Account Manager Training <i>Dave Durand</i>	3:00 pm	chapel	Divine Mercy Chaplet and free time
12:00 pm	refectory	Lunch	3:45 pm	chapel	Benediction with the Blessed Sacrament
1:00 pm	chapel	Introductory remarks <i>Fr. Patrick Wainwright</i>	4:00 pm	chapel	Mass — <i>Bishop Joseph Perry</i>
1:10 pm	chapel	Fr. Patrick Wainwright <i>The Heart of the Spiritual Life</i>	5:00 pm	refectory	Dinner
1:45 pm	chapel	Exposition of the Blessed Sacrament	5:55 pm	202	Testimonial — <i>Cheryl Martin</i>
2:15 pm	chapel	Fr. Patrick Wainwright — <i>Creating Your Spiritual Road Map for the Year of Faith</i>	6:00 pm	202	Holy Rosary
2:50 pm	chapel	Meditation	6:25 pm	202	John Pridmore
			7:30 pm	202	Fr. Michael Gaitley <i>Understanding the Consecration and Divine Mercy in Light of the Year of Faith</i>
			8:15 pm		End; free time

Confessions will be heard from 1:10 pm until the last penitent.

Friday, October 12

Time	Room	Event	Time	Room	Event
6:45 am	chapel	Mass — <i>Fr. Jim Isaacson</i>	1:15 pm– 2:55 pm	202	Interview panel on seven key topics <i>Earl Kelly</i> <ul style="list-style-type: none"> • Keys to successful kickoffs / Helping volunteers succeed (<i>Theresa Ostendorf and Claudia Graham</i>) • Going deeper into parishes (<i>Brian Truckenbrod</i>) • How to use proof of concept (<i>Brian Truckenbrod</i>) • Tips on succeeding with conferences (<i>Cheryl Martin and Mary Bann</i>) • Maximizing your time (<i>Tom Carpenter</i>) • Three tips on phone success and closing sales (<i>Bryant Sandburg</i>)
7:30 am	refectory	Breakfast			
8:40 am	202	Testimonial — <i>Cindy Kelly</i>			Volunteers depart for tour of Marytown
8:45 am	202	General conference begins <i>Welcome and introductions</i>	1:45 pm	105	Regional Manager Dialogue <i>Dave Durand</i>
9:00 am	202	Kick-off — <i>Dave Durand</i> Corporate Message and Vision <i>Mark Middendorf</i> New Program Updates — <i>Tim Truckenbrod</i> <ul style="list-style-type: none"> • Lighthouse Bible App (<i>Carl Amari, Elliot Foley</i>) • Lighthouse Catholic Youth (<i>J.W. Beatovich, Steven Duran, Elliot Foley</i>) • Parish WebStore (<i>Doug Venne</i>) • Flocknote (<i>Matthew Warner</i>) 	3:00 pm	202	Divine Mercy Chaplet
10:45 am		Break	3:30 pm	202	Dave Durand — <i>Pillars of Professionalism</i>
11:00 am	202	Ignatius Press / Catholic Truth Society Updates of IP fundraisers and CTS booklets <i>Mark Brumley and Richard Brown</i>	4:00 pm	202	Jeff Cavins <i>Living the Life You Don't Have Time For</i>
12:00 pm	refectory	Lunch	5:15 pm	refectory	Dinner
	105	DVMs: Fundamentals of Being a DVM <i>Dave Durand (Lunches will be provided)</i>	6:00 pm	202	Donna Johnson — <i>Reditus Overview</i>
			6:15 pm	202	Awards and recognition — <i>The impact of LCM on Account Managers' lives</i>
			7:30 pm	first floor common area	Social and free time — <i>Snacks and refreshments provided at no charge</i>

2012 GENERAL CONFERENCE SCHEDULE (CONTINUED)

Saturday, October 13

Time	Room	Event
6:45 am	chapel	Mass — <i>Fr. Jim Isaacson</i>
7:30 am	refectory	Breakfast
8:25 am	202	Testimonial — <i>Tim Francis</i>
8:30 am	202	The Chairman's Club Challenge: Evangelizing with the Subscription Clubs <i>Terry Barber</i>
9:00 am	202	Emissaries: Open Doors, Open Hearts <i>Brian Truckenbrod</i>
9:30 am	202	AMs: New Account Manager Training <i>Dave Durand</i> (continued from Thursday)
	105	DVMs: 9 Parishes, 90 Days <i>Charlie Breeding</i>
	104	Volunteers: Volunteer Training <i>Annie Esposito and Jenetta Padilla</i>
10:15 am		Break
10:30 am	202	Dr. Peter Kreeft — <i>Culture War</i>
11:30 am	202	General Announcements <i>Mark Middendorf and Tim Truckenbrod</i>
12:00 pm	refectory	Lunch
1:15 pm	202	Regional Breakout Sessions <i>RMs, DVMs, and AMs report by region</i>
2:15 pm	202	AMs: Maximizing CDs at Your Parish(es) and Q&A — <i>Jenetta Padilla</i>
	105	DVMs: Open Forum — <i>Julie Musselman</i>
3:00 pm	202	Divine Mercy Chaplet
3:25 pm	202	Closing Comments — <i>Dave Durand</i>
3:30 pm		Rosary Walk